

Sports Management

The Kinesiology program offers students preparation in the field of health and wellness or preparation for further study in a clinical health related field.

What Type of Work are Related to this Degree?

- · Athletic administration
- Coaching
- Recruiting
- Student-athlete affairs
- Equipment management
- Ticketing & sales
- Sports marketing & public relations
- Fundraising/development
- · Team management
- Player agency & representation
- · Sports merchandising
- · Sports journalism/broadcasting

Who Employs People with this Degree?

- Colleges and universities
- National Collegiate Athletic Association (NCAA)
- Conference offices, e.g. SEC, ACC
- National/ state sport governing bodies
- High schools
- Training centers
- Youth sport organizations
- Sport camps
- Stadiums
- Arenas
- City parks and recreation departments
- Sports broadcasting network
- Professional and semi-professional sports teams

More information at **ONETonline.org**

General Strategies for Success:

- The field of sport management is extremely competitive. Candidates must be willing to start at the bottom and work their way up.
- Hands-on experience is crucial in this field. Students that are serious about sports management should gain experience as soon as possible through practica, internships, and volunteer positions.
- Once an area of interest is identified, find ways to gain experience and skills particular to that field.
- Develop strong skills in sales and marketing as these are critical in many aspects of sport management.
- Build relationships with coaches, athletic directors, college equipment/uniform representatives, and student athletes. Networking is a very important skill to develop in this field and can lead to job opportunities.
- Join relevant professional associations; attend their conferences and read their journals.
- Earn a graduate or law degree in areas such as sport management, law, business, or college student personal for increased opportunities.
- Demonstrate energy, enthusiasm, and a strong work ethic. Be prepared to work long and irregular hours, including weekends and holidays.

Professional Associations

North American Society for Sport Management
Sport Marketing Association
National Intramural-Recreational Sports Association
Association for Women in Sport Media
National Strength & Conditioning Association
National Athletic Trainer's Association
National Intramural-Recreational Sports Association

This information represents possible occupations and strategies for careers with this major. As with any job or career, there may be additional qualifications or experience needed. For more information and options, make an appointment with Career & Leadership Development or check out our online resources on our website or on MyUNW, Career & Leadership Development tab.